



**Office of the Minnesota Secretary of State**  
**Minnesota Public Benefit Corporation / Annual Benefit Report**  
*Minnesota Statutes, Chapter 304A*

Read the instructions before completing this form  
 Must be filed by March 31  
 Filing Fee: \$55 for expedited service in-person, \$35 if submitted by mail

The Annual Benefit Report covers the 12 month period ending on December 31 of the previous year.  
 Notice: Failure to file this form by March 31 of this year will result in the revocation of the corporation's public benefit status without further notice from the Secretary of State, pursuant to Minnesota Statutes, Section 304A.301

1. Corporate Name: (Required) Apex Efficiency Solutions, SBC

2. The public benefit corporation's board of directors has reviewed and approved this report.

3. In the field below, enter the information required by section 304A.301 subd. 2 or 3 for the period covered by this report, (see instructions for further information): Note: Use additional sheets if needed. (Required)

See attached.

4. I, the undersigned, certify that I am the chief executive officer of this public benefit corporation. I further certify that I have signed this document no more than 30 days before the document is delivered to the secretary of state for filing, and that this document is current when signed. I further certify that I have completed all required fields, and that the information in this document is true and correct and in compliance with the applicable chapter of Minnesota Statutes. I understand that by signing this document I am subject to the penalties of perjury as set forth in Section 609.48 as if I had signed this document under oath.

[Signature]  
 Signature of Public Benefit Corporation's Chief Executive Officer

3/2/18  
 Date (Must be dated within 30 days before the report is delivered to the Secretary of State for Filing)

**Email Address for Official Notices**

Enter an email address to which the Secretary of State can forward official notices required by law and other notices:

grega@apex-co.us and StacyL@apex-co.us

Check here to have your email address excluded from requests for bulk data, to the extent allowed by Minnesota law.

**List a name and daytime phone number of a person who can be contacted about this form:**

Stacy Lenz 651.206.9325  
 Contact Name Phone Number

**Entities that own, lease, or have any financial interest in agricultural land or land capable of being farmed must register with the MN Dept. of Agriculture's Corporate Farm Program.**

Does this entity own, lease, or have any financial interest in agricultural land or land capable of being farmed?  
 Yes  No

**Annual Benefit Report**  
**of**  
**Apex Efficiency Solutions**  
**A Minnesota Specific Benefit Corporation**



**March 2, 2018**

## History of Apex Efficiency Solutions

Apex Efficiency Solutions was founded in 2012 as a result of our ownership team growing tired of the way Energy Service Companies delivered renewable energy and energy efficiency projects. Our new business model has changed the way our projects are developed, marketed, and delivered.

Apex Efficiency Solutions was incorporated as a Minnesota Public Benefit Corporation on January 2, 2015.

Apex's goal is to improve the environment by upgrading the energy efficiency of buildings, reducing both the carbon emissions and pollution that is released to the environment from these facilities. The company also serves the less fortunate by helping alleviate poverty, improving educational opportunities, providing housing and addressing the exploitation of children.

## Pursuit of our Mission

Regarding the period covered by this report, January 1, 2017 to December 31, 2017, Apex Efficiency Solutions pursued the specific benefit purpose stated in its articles of incorporation in the following ways.

Apex Efficiency Solutions works with commercial and industrial clients to improve their energy efficiency. We do that by identifying potential energy saving opportunities, and then working with them to quantify the costs and savings associated with those opportunities, ultimately implementing them and then providing measurement and verification of the actual savings achieved.

We believe that Apex Efficiency Solutions was successful in achieving the goals of our specific benefit purpose in the following ways.

In the projects completed with our clients in 2017, we will save them an estimated 4,325,371 kWh of electricity. These projects were completed at various times throughout the year. When we add those projects to the past projects our company has completed for our clients, the total energy savings are an estimated 10,623,388 kWh of electricity. According to the EPA, this equates to over 7,906 metric tons of CO<sub>2</sub> reduction. Additionally, in the projects completed with our clients in 2017, we will also be able to save them an estimated 48,917 kWh in renewable energy (Solar). According to the EPA, this equates to an additional 36.4 metric tons of CO<sub>2</sub> reduction.

## Apex Foundation:

As one of the first Specific Benefit Corporations in Minnesota, we strive to alleviate poverty and homelessness, as well as improve education opportunities and address the exploitation of children. We tithe corporate profits into the Apex Foundation to assist with this mission.

It is our goal at Apex to continuously improve the world through the implementation of fiscally-responsible and environmentally-friendly projects. Plus, we actively work to improve the community

around us and abroad by dedicating a portion of each year's profits to these causes. Half of Apex Foundation's assets are used to help in the local community. The other half of the assets are used globally to help fight poverty and injustice.

In 2017, Apex had sent 18 people on trips to work in Haiti. Each person worked in the community of Williamson for one week. In January 2017, we sent 12 people to Haiti to Survey land for a sewing building and bakery, excavate a ravine and install drainage culverts by the medical clinic, finalized drawings for the clinic and the "abandoned kids home" that will be complete in 2018. Of those on the trip, 10 people hiked up to a remote Mountain village, Nikola, to meet with the Pastor and head teacher at the village's schoolhouse. Apex employees wanted to offer financial support to help where they needed it the most. It was decided that our help was desperately needed to close the gap in the teachers' pay. Many of the teachers had already left due to lack of pay, our support would mean keeping quality teachers employed so the children can have a great education. Additionally, 4 people on this trip rewired electrical lines in five residences homes in a town called Archaea. Clothing measurements were also taken for Pastor Joissant's 5 children and the 10 abandoned children he has taken into his Williamson home over the last few years. These measurements would be used at Grace Lutheran Church for a clothing drive for the family.

In February 2017, one individual went to Haiti to work in Williamson for one week. While there this individual helped to start on the digging/drilling of a second well for the community. It is located right down the road from the school and will soon be used to supply fresh water at the school, as well as for the community members.

In June 2017, 2 individuals went to Haiti to work in Williamson. One person was there for one week, the other stayed for two weeks. While on this trip, the main project was the installation of solar panels at three local Haitians residences, as well as at the guest house where all World Wide Village's teams stay on their trips. In addition to the solar panels, they also met with the Pastor and teachers from Nikola, the Mountain Village that Apex employees are sponsoring. This was to discuss how things were going since our January visit, and to see what additional needs they may like our assistance with.

CERTIFICATION BY THE BOARD OF DIRECTORS

The undersigned, being all the directors of Apex Efficiency Solutions, hereby acknowledge and certify that we have reviewed and approved the enclosed First Annual Report.



Gregory Ackerson

3/2/18

Date



Mark S. Rasmussen

3/5/18

Date

SUBMISSION:

I, the undersigned, certify that I am the CEO of this public benefit corporation. I further certify that I have signed this document no more than 30 days before the document is delivered to the secretary of state for filing, and that this document is current when signed. I further certify that I have completed all required fields, and that the information in this document is true and correct and in compliance with the applicable chapter of Minnesota Statutes. I understand that by signing this document I am subject to the penalties of perjury as set forth in Section 609.48 as if I had signed this document under oath.



Gregory Ackerson

3/2/18

Date



**Work Item 1005261900036**  
**Original File Number 617701500054**

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OFFICE OF THE SECRETARY OF STATE  
FILED  
03/12/2018 11:59 PM

*Steve Simon*

Steve Simon  
Secretary of State